QUICK FACTS

County Seat: Lebanon
Year Incorporated: 1973
Land Area in Square Miles (County): 571
Water Area in Square Miles (County): 12
Latitude: N36° 11’ 58.5168”
Longitude: W86° 31’ 9.1596”
Elevation: 551’
Market Region: Nashville
Distance From Nashville: 15 miles
Time Zone: Central
City Website: www.cityofmtjuliet.org
County Website: www.wilsoncountytn.gov

Additional Incorporated Cities within the County: Lebanon
Unincorporated Cities: Watertown

POPULATION

<table>
<thead>
<tr>
<th>Year</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010 (Census)</td>
<td>24,548</td>
<td>113,993</td>
</tr>
<tr>
<td>2018 Population</td>
<td>35,725</td>
<td>140,625</td>
</tr>
<tr>
<td>2024 Population Projection</td>
<td>40,704</td>
<td>161,130</td>
</tr>
<tr>
<td>Growth Rate (2010-2018)</td>
<td>45.5%</td>
<td>23.4%</td>
</tr>
</tbody>
</table>

Source: US Census Bureau

CLIMATE

- Annual Average Temperature: 58.2° F
- Average High Temperature: 68.3° F
- Average Low Temperature: 48.1° F
- Annual Average Precipitation: 52.25”
- Annual Average Snowfall: 6”
- Prevailing Winds: Southerly
- Mean Length of Freeze-Free Period (days): 291

TAX STRUCTURE

LOCAL

Property Taxes (2019)
- Rate per $100 value: City $0.1664, County $2.5189

Ratio of Assessment
- Residential and Farm: 25% City, 25% County
- Commercial/Industrial: 40% City, 40% County
- Personal (Equipment): 30% City, 30% County

Total Local Assessment (2019)
- $1,247,829,644 City, $4,224,998,475 County

Hotel-Motel Tax
- 4% City, 5% County

Motor Vehicle Tax Rate
- $25.00

Source: County Technical Assistance Service, UTIP

STATE

Sales Tax
- 4% on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted

Local Sales Tax Rate
- 2.75%

Local and State Sales Tax Collected (FY2019)
- $201,412,542

Income Tax
- Personal: 2% on Interest & Dividends for the 2019 tax year
- Corporate Excise Tax: 6.5% of Tennessee taxable income
- Franchise Tax: 0.25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is $100
- Unemployment Tax: New employers is typically 2.7% (based on occupation) of first $7,000

Source: Tennessee Department of Revenue
EDUCATION

Wilson County is comprised of two school systems: Wilson County Schools and Lebanon Special School District.

District Grades Served: Pre-K-12
Number of Schools: 27
Number of Classroom Teachers: 1,345
Number of Administrators: 100
Total Number of Students: 22,451

GRADES (2018-2019)
Elementary: 11,383
Middle: 4,546
High School: 6,456
TN Virtual Online K-12: 68
Number of High School Graduates (2018-19): 1,597
Graduation Rate: 95.6%
Educational Attainment with a Degree (Adults Age 25+): 40.5%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 25 miles) Graduates 2017-2018
- Cumberland University Lebanon 551
- TN College of Applied Technology Hartsville 119
- Volunteer State Community College Gallatin 1,509
- Welch College Gallatin 60
- TN College of Applied Technology Murfreesboro 293
- Middle TN State University Murfreesboro 4,903

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available: Yes
Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY
City: City Manager and City Council
Meets 2nd and 4th Monday at 6:30 p.m.
City Hall Commission Chambers

County:
Mayor and County Commissioners
Meets 3rd Monday at 7:00 p.m.
Wilson County Courthouse

Fire Department
- Full-time fire fighters in city: 22
- City volunteers: 13
- Full-time fire fighters in county: 120
- County volunteers: 10
- Fire stations in city: 3
- City fire trucks: 4
- Fire stations in county: 9
- County fire trucks: 13

Law Enforcement
- Full-time police officers in city: 60
- Full-time police officers in county & sheriff: 132
- City patrol cars: 70
- County patrol cars: 58

保险 Rating: City 5 County 4-4X
Zoning Regulations: Yes Yes
Planning Commission: Yes Yes
Industrial Development Corp.: Yes Yes

TRANSPORTATION

AIR SERVICE
Nearest General Aviation: Lebanon Municipal Airport
Location Identifier: M54
Distance from City: 2 miles
Runway Length: 5,000 feet and 1,801 feet
Surface: Asphalt/Turf
Lighting: MIRL/PAPI
Fuel: 100LL/Jet A
Repairs: Major
Storage: Hangar, Tie Down
Transportation: Taxi, Courtesy Car and Rental Car
Nearest Commercial Service: Nashville International Airport
Location Identifier: BNA
Distance from Mount Juliet: 13 miles

Nashville International Airport (BNA) serves approximately 18 million total passengers annually. BNA is currently served by 16 airlines, including international carriers Air Canada, WestJet and British Airways. BNA offers 540 daily flights and provides nonstop air service to more than 75 destinations.

HIGHWAYS
- U.S. Highways: 70
- State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267
- Nearest Interstate: 40, 840

COMMON CARRIERS
Air Freight Companies: 2
Motor Freight Companies: 10
Terminal Facilities: 1
Bus Services:
- Inter-City: No
- Local: No
- Carrier Service: No

RAILROADS SERVED BY
RJ Corman Railroad Company

NAVIGABLE WATERWAYS
River: Cumberland
Channel Depth: 9 feet
Nearest Port Facility: Nashville
Miles from Port: 17

COMMUNICATIONS
Newspapers: Mt. Juliet News
The Chronicle of Mt. Juliet
The Tennessean

Telephone Companies: Multiple Providers
Radio Stations: None
Television Networks: 6
Cable Service Available: Yes
Channels: 200+
Provider: Comcast and TDS Telecom
Internet Service Available Provider: Yes
Fiber Optics Available: Comcast and TDS Telecom
Provider: Yes

MOUNT JULIET-WILSON COUNTY, TENNESSEE
COMMUNITY FACILITIES

Health Care
Doctors 270
Dentists 14
Hospitals 1
Beds 245
Clinics 4
Nursing Homes 3
Beds 106
Retirement Homes 0
Beds 0
Residential Care/Assisted Living 1

Religious Organizations
Protestant 20
Catholic 1
Jewish 0
Jehovah's Witness 1
Spanish 0
Other 3

Day Care Centers 12
Day Care Homes 0

Recreation
Libraries 1
Parks 1
Golf Courses 1
(Public & Private)
Swimming Pools 0
(Public & Private)
Country Clubs 0
Theaters 1
Bowling Alleys 0

Hotels & Motels 5
Rooms 445
Bed & Breakfasts 0

Largest Meeting Room
Capacity 300

Restaurants 82

FINANCIAL INSTITUTIONS

Type of Institution  # of Institutions  # of Branches  Deposits
Commercial Banks 16 43 $2,797,658,000
Savings Institutions 0 0
Credit Unions 3 4 $107,333,383
Total 19 47

Countywide Combined Deposits $2,904,991,383
(Deposits for June 30, 2019)
Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service  Location  Distance (Miles)
Tool & Die  Local  
Heat Treating  Nashville  17
Foundry  Smyrna  16
Heavy Hardware  Local  17
Sheet Metal  Local  
Lubricants  Nashville  17
Welding Supplies  Local  
Abrasives  Local  

SELECTED ECONOMIC INDICATORS

2018 ANNUAL AVERAGES

Labor Force  
County  Labor Market Area*
Civilian Labor Force 73,090 773,200
Employment 71,059 752,260
Unemployment 2,031 20,950
Unemployment Rate 2.8% 3.1%

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

2019 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining 0.5%
Construction 7.0%
Manufacturing 9.8%
Wholesale Trade 4.8%
Retail Trade 10.9%
Transportation/Utilities 7.0%
Information 2.0%
Finance/Insurance/Real Estate 7.9%
Services 45.2%
Public Administration 5.0%
Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2018)
Number of Units 157
Ann. Avg. Employment 4,433
Ann. Avg. Weekly Wage $1,057
Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year 2019
Amount $33,838
Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year 2019
Amount $70,952
Source: ESRI

AVERAGE HOME SALES

Year 2018
Number of Homes Sold 3,230
Average Cost $325,856
Source: Tennessee Housing Development Agency

RETAIL SALES

Year 2018
Amount $2,581,139,825
Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed Stone, sand, gravel, clay and limestone
Timber: Oak, Popular and Cedar

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
Livestock: Sheep, goats, cattle
UTILITIES

GAS
Local Distributor: Piedmont Natural Gas
Phone: 800.752.7504
Website: www.piedmontng.com

Source Company: Texas Eastern, TN Pipeline, Columbia Gulf and East TN Natural Gas
Fuel Oil Suppliers: 0
Suppliers of LP Gas: 0

WATER
Water Supplier: West Wilson Utility District
Phone: 615.758.5682
Website: www.westwilsonutility.com
Source: Old Hickory Lake
Capacity: 16,000,000 GPD
Current Consumption: 6,042,000 GPD
Storage Capacity: 11,250,000 Gallons

SEWER
Sewer Provider: City of Mount Juliet
Phone: 615.754.7957
Website: www.mtjuliet-tn.gov
Type of Treatment: under contract with Metro Nashville
Capacity: unlimited GPD
Current Usage: 3,200,000 GPD
City Sewer Coverage: 85%
Storm Sewer Coverage: Mount Juliet owns a MS4, conveyance system and does not operate a publicly owned treatment works (POTW)

Solid Waste Disposal Type: Individual contracts with various waste haulers. Mount Juliet does not provide solid waste services.

ELECTRICITY
Source Company: Tennessee Valley Authority

LOCAL POWER COMPANY (City and County)
Middle Tennessee Electric Membership Corp.
President: Chris Jones
Address: Post Office Box 220
Lebanon, Tennessee 37088
Phone: 877.777.9020
Outages: 877.777.9111
Fax: 615.449.8609
Website: www.mtemc.com

LOCAL POWER COMPANY (County)
Nashville Electric Service
President: DeCosta Jenkins
Address: 1214 Church Street
Nashville, Tennessee 37246
Phone: 615.747.3895
Fax: 615.747.3854
Website: www.nespower.com

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (200+ employees)

<table>
<thead>
<tr>
<th>Firm</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>CEVA Logistics</td>
<td>VMI &amp; Logistics Provider for DELL &amp; Nissan</td>
<td>1,876</td>
<td>None</td>
<td>615.754.3700</td>
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<tr>
<td>GEODIS</td>
<td>Distribution &amp; Logistics</td>
<td>1,630</td>
<td>None</td>
<td>615.994.3825</td>
</tr>
<tr>
<td>Amazon Fulfillment Services</td>
<td>Fulfillment Services</td>
<td>1,200</td>
<td>None</td>
<td>615.547.1020</td>
</tr>
<tr>
<td>FedEx Supply Chain</td>
<td>Electronics Refurbishment &amp; Distribution</td>
<td>1,150</td>
<td>None</td>
<td>615.444.5533</td>
</tr>
<tr>
<td>Cracker Barrel</td>
<td>Corporate Headquarters</td>
<td>914</td>
<td>None</td>
<td>615.444.2995</td>
</tr>
<tr>
<td>Performance Food Group</td>
<td>Food Distribution</td>
<td>728</td>
<td>None</td>
<td>615.444.2995</td>
</tr>
<tr>
<td>Manheim Nashville</td>
<td>Auto Auction Facility</td>
<td>630</td>
<td>None</td>
<td>615.773.3800</td>
</tr>
<tr>
<td>Communications Test Design, Inc.</td>
<td>Reapir, distribution and logistics</td>
<td>602</td>
<td>None</td>
<td>615.994.3454</td>
</tr>
<tr>
<td>Lohchvar, LLC</td>
<td>Water Heaters, Boilers &amp; Pool Heaters</td>
<td>480</td>
<td>None</td>
<td>615.889.8900</td>
</tr>
<tr>
<td>FedEx Ground</td>
<td>Distribution Hub</td>
<td>427</td>
<td>None</td>
<td>615.701.5000</td>
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<tr>
<td>L&amp;W Engineering Co.</td>
<td>Automotive Metal Stamping</td>
<td>400</td>
<td>None</td>
<td>615.443.1004</td>
</tr>
<tr>
<td>Jones Bros., Inc.</td>
<td>Road Building &amp; Earth Moving</td>
<td>400</td>
<td>None</td>
<td>615.754.4710</td>
</tr>
<tr>
<td>ZF TRW Automotive</td>
<td>Commercial Steering Gear</td>
<td>375</td>
<td>UAW</td>
<td>615.444.6110</td>
</tr>
<tr>
<td>Pace Analytical National</td>
<td>Environmental Laboratory Testing</td>
<td>328</td>
<td>None</td>
<td>615.758.5858</td>
</tr>
<tr>
<td>Optoro</td>
<td>End-to-End Reverse Logistics Provider</td>
<td>300</td>
<td>None</td>
<td>629.777.1408</td>
</tr>
<tr>
<td>Under Armour</td>
<td>Sports Apparel Distributor</td>
<td>300</td>
<td>None</td>
<td>615.754.1570</td>
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<tr>
<td>Journeys</td>
<td>Distribution of Footwear &amp; Accessories</td>
<td>282</td>
<td>None</td>
<td>615.367.7245</td>
</tr>
<tr>
<td>Amersports</td>
<td>Sports Equipment Distribution</td>
<td>250</td>
<td>None</td>
<td>615.444.6661</td>
</tr>
<tr>
<td>Famous Footwear</td>
<td>Footwear Distribution</td>
<td>250</td>
<td>None</td>
<td>615.443.3900</td>
</tr>
<tr>
<td>American Wonder Porcelain</td>
<td>Tile Manufacturer</td>
<td>206</td>
<td>None</td>
<td>615.449.0012</td>
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<tr>
<td>LEGACY Supply Chain Services</td>
<td>Third Party Logistics Provider</td>
<td>200</td>
<td>None</td>
<td>615.257.1285</td>
</tr>
<tr>
<td>Lifeway Christian Resources</td>
<td>Christian Publications Distribution</td>
<td>200</td>
<td>None</td>
<td>615.277.6407</td>
</tr>
<tr>
<td>WestRock</td>
<td>Folding Cartons</td>
<td>200</td>
<td>None</td>
<td>615.444.6250</td>
</tr>
</tbody>
</table>

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
Middle TN Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
Fax: 615.269.5184
mtida@mtida.org
www.mtida.org

G.C. Hixson, Executive Director
Joint Economic & Community Development
Board of Wilson County
200 Aviation Way, Suite 202
Lebanon, Tennessee 37090
Phone: 615.443.1210
Fax: 615.443.0277
gchixson@doingbiz.org
www.doingbiz.org

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.